



EXTENSION

The solution for homelessness & addiction

A Culture of Community

ANNUAL REPORT
2022

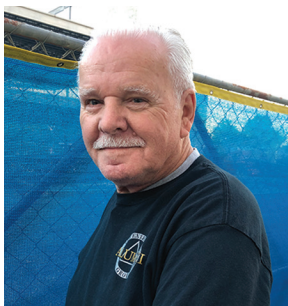




CULTURE OF

Community

In today's world, we often gravitate toward groups that fit our comfort zone. By generation, race, religious belief, political party — a place we feel safe with our beliefs and our outlook. But here's the thing, if we limit ourselves in this way, we miss out on the rich fabric of experiences shared by those we might encounter outside of our tiny circles. We miss those stories of substance. Of love and heartbreak, grief and joy.



What I love about The Extension is I firmly believe it provides people with an opportunity to not only get back on their feet however to really have a foundation to do it on. One of my favorite things about The Extension is the community that unites this place. You see it every day, from the daily donations people bring, to the volunteers who give their time, to the alumni that breathe life and carry hope into this space. It truly is a place to inspire change and offer hope to those in need.

— Christina McCleskey
Addiction Counselor



*My past does not define me.
We are not bad people we just made some bad choices.*

— Heather Freeman, Program Assistant

CULTURE OF Connection

Every good thing that happens at The Extension starts with connection, grows with compassion and cultivates community. When a new client walks through the door, they are greeted with a chorus of “Welcome home!” They choose clothes, books and are given a space to call their own. But The Extension is not a place where people end up, it’s a place where they start up. Every night before dinner, the men and women in their respective campuses form a circle and welcome the volunteer group providing dinner that night, expressing their gratitude. In that small moment we are all the same. Hand in hand, hungry, grateful. Connected.

SO WHERE DO OUR CLIENTS COME FROM?

Individuals often find us through word of mouth from alumni and community members. We also partner with various accountability courts and other segments of the criminal justice system in our daily operations.

- **Drug Court, Veteran Treatment Court, and DUI Court:** We accept clients who “fail out” of those court programs due to relapse. These clients enter our program for a higher level of care, and as a result they are able to avoid incarceration.

— continued on page 5

VOLUNTEER HOURS

HOURS DEVOTED TO

 Dinners
served 14,400

 Volunteer
work 5,715

DONORS

 New Donors..... 261

 Total Donors 521

MEALS SERVED

 Dinners 137,922



Here's the recipe for the secret sauce: The community of churches who gathered in 1987 to save lives and are still supporters today. The volunteers who serve meals, give their time, employ, and show respect and dignity to souls in need of grace and love. The leadership of Frank and Tyler. The hundreds alongside them who have worked for pay and no pay, never straying from the mission. Combine and witness the brave, miraculous and inspiring transformations of men and women over the last 35 years restore careers and marriages, become parents and homeowners... they give back to The Extension and make our community a better place to live.

—Stephanie Glover, Director of Administration





The Extension Administration & Staff Members 2023

- **Family Treatment Court:** We accept mothers and/or fathers whose children have been taken into state custody due to the parents' Substance Use Disorder (SUD). Upon completion of our program, the families are reunited.
- **Cobb County Public Defender's Office:** Clients are referred to The Extension as an alternative to incarceration. Nearly all of these clients (90 percent) are mandated to complete our program to avoid incarceration.
- **Georgia Public Defender Council/Piedmont Circuit Public Defenders Office:** We are referred clients who are incarcerated but who will need treatment upon completion of their sentence.



The Extension has elevated the priority of our Diversity, Equity and Inclusion efforts, assembling an internal task force focused on diversifying our leadership and client populations. Our leadership team has three overarching goals in this regard: Ensure that men, women and non-binary adults who are people of color and/or members of the LGBTQ+ community experiencing homelessness and substance use disorder are aware of our services and their perception of our organization is positive; ensure that we are welcoming at the point of contact and that we are culturally sensitive to their needs and preferences; and ensure that our services are effective with these populations and that they receive the supports they need during and after their time in the program.



*Don't leave before the miracle happens.
Let go and trust the process.
We will love on you until you love yourself.*

— Cher Randall, Women's Program Director

CULTURE OF
Compassion

If connection is the spark that ignites the fire, compassion is the oxygen that feeds it. Every person who has come through The Extension can point to a time when they didn't know if they could go on, a time when they had to lean on others for help. The Extension's typical client is lost, broken and without hope. They have been living on the street, often in and out of jail and nearly all have become alienated from their families. Often they have sought treatment without success and are now ready and open to trying recovery through The Extension. Fellowship, goal-setting and a shared sense of purpose are all vital aspects of a culture of compassion and care in recovery. The goal of The Extension is simple: that those who seek our help never again depend on drugs to get them high or charity to get them by.

CLIENT
DEMOGRAPHICS

RACE

American Indian, Alaska Native, or Indigenous.....	1
Black, African American, or African Multi-Racial	32
Multi-Racial	4
White	144

ETHNICITY

Hispanic/Latinx	7
Non-Hispanic/ Non-Latinx.....	144

GENDER

Female.....	60
Male	121

AGE RANGE

18-45.....	131
46-62.....	50

TOTAL MEN & WOMEN SERVED	181
-----------------------------------	-----

— continued on page 9



The lessons learned during The Extension's Life Skills courses are invaluable tools to our clients both during their time with us and after transitioning from our program. The Life Skills curriculum is designed to be easily understood and retained by all of our clients regardless of their education level upon entering our program. From financial literacy to understanding interpersonal relationship dynamics, Life Skills enable our clients to confidently navigate the challenges we all face on a daily basis. These courses are an important layer of The Extension's program that help to ensure success for our clients every step of the way along their own path to recovery.

— Dan Johnson, Deputy Executive Director

To be admitted into the program, the potential client must:

- age 25 or older.
- meet United States Department of Housing and Urban Development (HUD)’s definition of homelessness.
- have a diagnosable substance use disorder that is appropriate for an ASAM Level 3.1 (Clinically Managed Low-Intensity Residential) Treatment Program.
- medically stable.
- assessed not to be imminently dangerous to themselves or others.
- able to work a full-time job.

We care about the quality of services we provide to everyone that calls our helpline or enters our doors. We follow the necessary rules and regulations of our funders to keep our doors open, allowing The Extension to continue transforming the lives one day at a time.

— Jillian Bradfield
Director of Quality Assurance and Regulatory Compliance



HOURS OF CLINICAL TREATMENT

- 👤 Men 29,900
- 👤 Women 17,700

ADMISSION RATE

- 👤 Accepted Individuals 181



Construction Status Update

- Progress to Date
- Challenges
- Next Steps
- Milestones in the future

CULTURE OF Capacity

The stark gap between the 2,946 men and women who applied for a spot at The Extension and the 180 who were accepted in 2022 drove our creation of the Capital Campaign Building Solutions to expand the Men's Campus.

Thanks to the \$1 million in seed money from AssuranceAmerica, we set out to raise the \$5 million left that would allow us to expand our reach. In just 11 months, our committee did just that. Our community's generosity left us in awe. Seventy percent of our donors on this project had never heard of us before. But they clearly recognized a need and saw a solution. One that would make Cobb County a better place for all. In addition, when the price came in higher than expected, another \$1 million was raised. Today, we are nearing completion of the 22,000-square-foot, 56-bed addition that is set to open later this year. The need for our treatment is clear, and it works.

Each client has an individualized treatment plan carefully crafted by our team of counseling staff. These programs include:

- SUD counseling
- case management
- family counseling
- life skills- employment, money management, toxic relationships, effective communication, physical health/nutrition, civics & citizenship
- recovery 101 & 102
- meditation

— continued on inside back cover

INCOME/BUDGET

SOURCE OF FUNDS

	Government Grants	 \$1,664,623.22
	Men's New Facility Capital Campaign	 \$1,838,643.08
	Client Fees	 \$135,040.60
	Private Contributions	 \$353,809.80
	Non-Cash Donations	 \$223,963.64

USE OF FUNDS

	Housing & counseling services for men	 \$1,664,659
	Housing & counseling services for women	 \$804,689
	Management & general	 \$135,607
	Fundraising	 \$305,374
	Construction of new Men's Facility	 \$859,280.50

The men's campus expansion will not only positively impact the individuals we directly serve but their families for the generations to come and our community at large. Our team is beyond excited to say 'Welcome Home' to our incoming cohort of new program participants.

— Christina Kight, Clinical Director



- process groups
- relapse prevention therapy
- co-dependence therapy
- boundaries
- anger management for SUD clients

The goal? When our clients successfully transition out of our program, they are housed, gainfully employed and self-sufficient members of our community. Our individualized service plans help clients get on solid financial footing. After the first month in our program, clients are expected to find employment. Once they receive their first paycheck, a portion of their income is paid to The Extension to contribute to the cost of their living expenses. Once our clients transition out of the program, we help them find permanent housing and cover moving expenses through the generosity of AssuranceAmerica. They can join the flourishing community of Extension Alumni, a powerful group of people who are passionate about supporting those in recovery. The alumni group fosters community, offers support and resources for those in need, and takes trips and adventures together, providing ongoing connection and community.

Everything we do, in every facet of the organization, is mirrored in the experience of those we serve. We all have the same challenge of doing the next right thing. We all have the same challenge to overcome our past and step into a community where we serve, support, and love each other. That's our path forward.

— Tyler Driver
Executive Director



BOARD OF DIRECTORS

David Schwickerath, Chair
CEO
Westbrooke Financial LLC

Shelley Elder, Vice-Chair
Attorney & Partner
Crane Elder Law Firm

Douglas Anderson, Secretary
Founder & Principal
StrongTower Associates

Daniel Scruggs, Treasurer
SVP and CFO
AssuranceAmerica

Skip Harper, Past Chair
President
Harper S.E. Properties
& Fortress Builders

**Carla Jackson,
Member At Large**
Tax Commissioner
Cobb County

Angela Robinson
Land Acquisition Manager
Cobb County Water System

Tammy Guelfo
CPA
HLB Gross Collins

Chief Scott Hamilton
Chief of Police
Austell Police Department

Mike Unger, MD
Psychiatrist
West Cobb Psychiatry

Paul Letalien
Founder
Archer Restoration Services

Scott Nation
Vice President
United Community Bank

David McKoy
Retired, USMC

John Scaduto
Retired CPA

Paul Stewart
Owner
Stewart Brokers

Greg Stone
Owner & CEO
Greg Stone Media Consulting

Kim Gresh
President
S.A. White Oil Company

Amy Adams
Owner & CEO, Southern
Hospitality Liquidation

Ellen Kennerly
Consultant

Mazi Mazloom
Attorney
Mazloom Law LLC

Nathan Poulnot
Dixie Exterminators

Joshua Loud
Wealth Advisor & Certified Exit
Planner Raymond James

Sasha Ugi
Vice President
Croy Engineering

